# CASE STUDY: HOW LIVE HEALTHY HYDRATE TRANSFORMED OPERATIONS WITH A CUSTOM DYNAMICS 365 APP

Inner Join Technologies and Live Healthy Hydrate

# **OVERVIEW**

**Live Healthy Hydrate**, a wellness-focused IV therapy spa based in Cincinnati, offers personalized hydration treatments designed to boost energy, immunity, and overall well-being. With a small but dedicated team of medical professionals, the practice emphasizes comfort, convenience, and quality care in every session.

However, the backend of their business operations was telling a different story.

# THE CHALLENGE

Live Healthy Hydrate was originally using Pabau, a practice management platform designed for medical aesthetics and wellness practices. While Pabau offered an extensive suite of features, the platform quickly became more of a burden than a benefit:

- **Underutilized Functionality:** The small practice only used a limited set of Pabau's extensive capabilities.
- **Licensing Costs:** Despite minimal usage, the high cost of licensing made it financially unsustainable.
- **Scalability Concerns:** With expansion on the horizon, the team needed a system that could grow with them—on their terms.

The team needed a more streamlined, cost-effective alternative—something that delivered only the tools they used, and none of the unnecessary extras.

# THE SOLUTION

That's where Inner Join Technologies stepped in.

Leveraging their expertise in Microsoft Dynamics 365, Inner Join created a custom application within Dynamics 365 Sales Enterprise tailored specifically to the operational needs of Live Healthy Hydrate. This solution provided:

- **Core Feature Replication:** Only the essential features Live Healthy Hydrate relied on from their previous system were recreated—no bloat, just functionality.
- Automated Medical Screenings: A major upgrade, this automation replaced time-consuming manual tasks and improved patient intake efficiency.

# **KEY BENEFITS**

# **Cost Savings**

No more paying for features they don't

# **Simplified Workflows**

Streamlined processes mean less admin work and more time for patient care.

# **Scalable Architecture**

Built on Dynamics 365, the app is ready to scale as the business grows.

#### WHAT'S NEXT

Inner Join Technologies isn't stopping at the basics. The roadmap for continued enhancements includes:

### **Integrated Tools**

Future integrations with Microsoft Bookings, Document Signing, and Payment Systems will further centralize operations, creating a seamless experience for both staff and clients.

# Sidecar App for Physicians

An upcoming lightweight app will allow physicians to quickly review and sign off on prescriptions with an intuitive, condensed interface—perfect for mobile use.

#### CONCLUSION

Live Healthy Hydrate's partnership with Inner Join Technologies highlights the power of a customized tech solution for small medical practices. By eliminating unnecessary complexity and embracing a tailored Dynamics 365 environment, they've positioned themselves for efficient, scalable growth—without sacrificing quality of care.



